

COMPANY PROFILE



We are ZEYCO, a Mexican group of companies dedicated to the manufacture and marketing of medicines, medical devices and dermocosmetic.

More than 40 years being a reference in the national and international market



Business Lines

Zeyco is composed by two large companies:

Zeyco Laboratories

Pharmaceutical manufacturer that develops and manufactures medicines, medical devices and dermocosmetics.

Business name: Laboratorios Zeyco S.A. de C.V.

Business line: Manufacture

Foundation year: 1984

Aleaciones Dentales Zeyco

Mexico and Latin America distributor of health supplies.

Business name: Aleaciones Dentales Zeyco S.A. de C.V.

Business line: Marketing

Foundation year: 1980

Organizational Purpose

Since our foundation we have been an organization concerned with maintaining a balance between the needs of the parties involved in the business: customers, employees, shareholders, suppliers and the society. This balance has emerged and has been strengthened by our purpose.

“We are convinced that better people make better companies and a better company, through its people, makes a better society”.

Our main objective goes beyond profit, we believe that our best strategy is the one that encourages in our people the passion to contribute with a better environment, a better society and a better Mexico.

Our purpose includes key factors for our success.

These aspects are part of **our DNA**



Manufacture

Our infrastructure has state-of-the-art and qualified technology, including systems capable of generating the regulatory and operational conditions necessary for the manufacture of our products.

Our manufacturing processes comply with the normative requirements, being effective and efficient from the control of the inputs we buy, to the release and delivery of our products.

Products we manufacture:

PRODUCT LINE	DESCRIPTION
Injectable Anesthetics	Local anesthetics in glass and polypropylene cartridges. Five different formulations for dental and medical treatments.
Topical Anesthetics	Two formulations, one based on lidocaine and the other with benzocaine for topical use in dental and medical treatments.
Prophylaxis pastes	Free of fluoride and with xylitol.
Antiseptic Hand Sanitizer Gel	70% alcohol for hand disinfection.
Surface disinfectant	Ready-to-use surface disinfectant, its formula contains 70% alcohol.
X-ray developer and fixer liquids	To be used in the dental office in manual X-ray development procedures.
Cement remover	Dental temporary cement remover.
Dermocosmetics Black Mandala	It's an Zeyco's entrepreneurship project. Developing its own line of products for tattooed skin care, formulated with natural origin extracts and animal cruelty free. Our goal is to provide to tattooed people and tattoo artists quality products that help them capture and preserve for longer time how ink looks in the skin.

Contract Manufacturing

Grupo Zeyco has world-class facilities and equipment, trained personnel and Quality Management System based on Good Manufacturing Practices (GMP) and Laboratory (LPG) by COFEPRIS and other international health authorities.

Zeyco products are produced on these facilities and at the same time contract manufacturing services are offered for the following product lines.

- Sterile solutions for injection in cartridge
- Gels
- Liquids
- Pastes
- Surface disinfectants
- Personal care products and cosmetics



R&D Research and Development

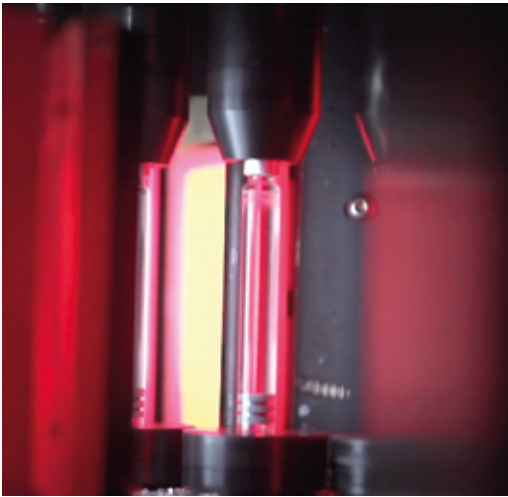
There is also a research and development area of medical devices, different pharmaceutical and cosmetic forms, as well as a Department of Regulatory and Legal Counseling, capable of accompanying the product life cycle, from development to healthcare registration.

Achievements

Over time we've evolved and we're proud of the successes achieved and the company that we're today. Described and characterized, mainly by:

- Being the most important dental anesthetic manufacturing company in Mexico, with a market share of **80%**.
- Being one of the most representative companies in the dental industry in Mexico.
- Our production teams are one of the most prestigious brands in the industry and integrate the latest technology.
- Our facilities have **+ 8,000 m²**, of which **+ 5,000 m²** are storage.
- More than **40** years of experience in the industry.
- **+ 65** countries around the world and we are in the process of registration in more than **20**, which will allow us to continue to contribute positively to our country's trade balance.
- Our work team has **+ 400** employees.
- More than **100,000** followers on our social networks.

**8 out of 10 dentist in Mexico
use our anesthetics.**



We are confident that our capacity and reach as an organization will keep us at the forefront and consistent with our business vision:

“To be recognized as a great place to work, as a company that contributes to the development of its environment and as a reference in the field”.



Marketing

At ZEYCO we work to ensure the availability of quality products in the market, so we have strict logistics and distribution processes that have allowed us to remain in force in the national and international market.

Over time, we have been known to distribute products that are complementary to those we manufacture. Such distribution is focused on bringing the market first class solutions and references in other parts of the world, which is why our product portfolio includes the following brands, product lines of which we are, mostly, exclusive distributors for Mexico (also Central America and the Caribbean in some cases):



LINE DESCRIPTION	ORIGIN	DISTRIBUTORS SINCE
Product line for the tattoo professionals and for tattooed skin care.	Mexico	2019
X-ray developer and fixer.	USA	2000
World leaders of high-demand disposable gloves (nitrile and latex gloves, the only presentation on the market with 300 pieces).	Malaysia	2012
Leading company in manufacture of restorative materials such as impression materials, cements, infiltrating resins, among others (some of them with current patent).	Germany	2012
High-demand disposable products (masks, fields, cotton rolls, ejectors, gauze, etc.).	China	2005
Curing lamps.	China	2011
Leaders in disinfection products, developing main need products. They also manufacture and market high-tech equipment such as vacuum pumps, X-ray digitizers, air compressors, intraoral cameras, and more.	Germany	2015
General dentistry basic products (such as calcium hydroxide, alveolar pastes, liquid developer of dentobacterial plaque that pigments two types of plaque: new and old).	Colombia	2002
Business, clinical, technology and supply chain solutions company for dentists and physicians to work more efficiently in the office and provide quality care.	USA	2021



Monoject™



TEBODONT
by WILD



Two Striper.

woson®

ZEYCO®

LINE DESCRIPTION	ORIGIN	DISTRIBUTORS SINCE
Experts in impression materials manufacture, creators of the first chromatic alginate.	Italy	1992
Surface disinfectant.	Mexico	1996
World renowned high quality dental needles	USA	1997
High quality and durable stainless steel instruments, meeting the demand of most dental specialties.	USA	1992
Restorative materials specialized. World distributed for their quality and innovation in resins, amalgams, glass ionomers, aesthetic materials, whitening and more.	Australia	1999
Materials that help the dental professional, offering practical and quality options for the completion and polishing of restorations, as well as the instruments and their accessories, among others.	Brazil	2010
Oral health specialists, their melaleuca-based toothpaste, rinse and gel act as a treatment for periodontal disease. Its formulation allows it to be used for long periods.	Switzerland	2019
Disposable needles.	Italy	2017
Oral hygiene specialized line, with an extensive brushes and accessories catalog. Highlighting the TePe Good brush, which is an ecological option made of sugar cane and canola-oil.	Sweden	2018
High-end diamond burs with patented bonding system.	USA	1994
High-tech and durable equipment (dental chairs, X-ray equipment, autoclaves and sterilization bags sealers).	China	2014
Injectable and topical local anesthetics, as well as dental supplies such as prophy-pastes, tri-distilled water, and more.	Mexico	1984

Places where we exhibit

We participate in the most important events of the dental community and soon also in exhibitions and events of tattooing art.



EVENT NAME	CITY / COUNTRY	EVENT DESCRIPTION
IDS	Cologne / Germany	The world's largest dental event
AEEDC	Dubai / UAE	The largest event in the middle east
DENTECH	Shanghai / China	One of the most popular dental events that brings together Asian countries
IDEM	Singapore / Singapore	The largest dental event in Southeast Asia
AMIC	Mexico City / Mexico	The largest Spanish-speaking dental event
CIOSP	Sao Paulo / Brazil	The largest event in Latin America
EXPO TATUAJE INTERNACIONAL	Guadalajara / Mexico	The tattooing event with the longest history in the area in Mexico

Social Networks

We have + 100,000 followers on our social networks.

BRAND	WEB	FACEBOOK	INSTAGRAM	YOUTUBE
Zeyco @zeycomx	Zeyco.com	●	●	●
Dental anesthetics	Anestesticosdentales.com Dentalanesthetics.com			
Dental para cual @dentalparacual	Dentalparacual.com	●	●	
Black Mandala @blackmandalamx	Blackmandala.com	●	●	●
Tepe @tepe.mx	Tepe.mx	●	●	

Distribution channels



"The foundation of ZEYCO, its consolidation, growth and permanence in the market, would not have been honestly achieved without these two oars used to exhaustion: - "Ora et Labora" - (Pray and Work)"

Dr. Jorge Eduardo Zepeda Gálvez.

Founder / Directors Board Chairman

Camino a Sta. Ana Tepetitlan 2230
Col. Santa Ana Tepetitlan, C.P. 45230
Zapopan, Jal, **Mexico** / Tel. (33) 3208 3800
info@zeyco.mx

zeyco.com

