

Proudly keeping authentic Bulgarian traditions in producing dairy products

## BULGARIA

## HISTORY

Bulgaria is distinguished by generous and varied nature, a sea with 380 km coastline with golden sands, 16 mountains with unique characteristic features, over 500 curative mineral springs, 2000 thrilling caves and many other natural phenomena.

The Bulgarian soil, naturally rich in minerals and the country's vast pastures create the perfect conditions for raising cattle and producing dairy products.



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A fascinating study of human aging at the beginning of the 20th century demonstrated that at that time in Europe, Bulgarians had the largest number of people OVER 100 YEARS OLD per million–MORE THAN 450.

"

## BULGARIA

Today, we call this land BULGARIA.

For thousands of years habitants of this land were the Thracians and to them, scientists have tracked the BULGARIAN ORIGIN of yogurt.

The unique bacteria LACTOBACILUS BULGARICUS was officially discovered by the Bulgarian Stamen Grigorov in the first decade of the 20th century.



The Nobel Prize winner Ilya Mechnikov proved that BULGARIAN YOGHURT is the only food able to RESTRAIN THE ROTTING BACTERIA in the intestines of humans, thus preventing poisoning and untimely death.



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LACTOBACILLUS BULGARICUS is inseparable part of all traditional Bulgarian dairy products – Yogurt, Yellow Cheese, White Brine Cheese and Crem Cheese.





Established in 1959, Lacrima is one of the most experienced dairy producers in Bulgaria, producing high-quality traditional Bulgarian white brine cheese and yellow cheese.

Lacrima's plant is one of the oldest in Bulgaria. With an area of 3,000 m<sup>2</sup>, it is one of the largest dairies in the country in terms of production capacity. The plant is located in the town of Pazardzhik, South Bulgaria, near the Rhodope Mountains. The region is famous for its fertile soils, green pastures, cattle breeding, and cheese production.

Our cheese is handmade by experienced cheesemakers according to a traditional Bulgarian recipe, using only the highest quality Bulgarian milk and carefully selected ferments.

To achieve the highest possible quality, Lacrima tests every batch of milk and every ferment purchased. Throughout the production process, each product undergoes more than 30 quality tests.

Lacrima has accreditation International Food Standard (IFS) - the highest international production standard for quality and hygiene. Our products are also Halal certified.

Lacrima's cheese products won two gold medals at the International Food Fair The World of Milk in Sofia in 2014.

Depending on customer requirements, we can supply white brine cheese and yellow cheese both in bulk and in retail packaging.

# RAW MILK SUPPLY

At Lacrima we make our products only from natural raw milk from Bulgaria.

The largest livestock farms in South Bulgaria supply us daily with cow's milk and seasonally with sheep's milk.

Since Lacrima's inception, we have provided resources and expertise to local livestock farms to ensure the purity, consistent quality and high nutritional value of the raw milk.

The daily processing capacity is approximately **70 tonnes** of raw milk.



### **Quality Control**

LÀCRIMA has its own laboratory with modern equipment for the analysis of raw milk, product analysis at the various stages of the production process and quality control of the final products.

A team of specialists monitors the technological performance at each stage of production.

Product samples are tested during coagulation, cutting and ripening. The storage process is monitored on a daily basis.

An external laboratory is involved in quality control at regular intervals to ensure the objectivity of the results.



All Lacrima products follow a set standard for superior quality – **STANDARD 100.** 







### White Cheese Goat milk recipe

White brine cheese, made from goat's milk - according to a traditional recipe.

#### White Cheese BNS Cow milk recipe

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White brine cheese made from cow's milk STANDARD produced according to the authentic Bulgarian methods described in the Bulgarian National Standard (BNS) for white brine cheese.



### White Cheese Extra Cow milk recipe

White brine cheese made from cow's milk EXTRA - produced according to the authentic recipe from the Rhodope Mountains for a particularly balanced taste and a pleasant milky-buttery taste.



#### White Cheese Sheep milk recipe

White brine cheese made from sheep's milk, it has a pleasant aroma and a characteristic milky-buttery taste.

standard







### **White Cheese PVC BOX**

### **OUR WHITE CHEESE BNS AVAILABLE ALSO IN P VC BOXES:**



BNS Matured for **45 DAYS** 



Cow milk recipe (BNS) **UNITE:** 400g

**PVC BOXES ARE** AVAILABLE FOR ALL WHITE CHEESE RECIPES.



Cow milk recipe (BNS) **UNITE: 800g** 

Unlike many other companies producing white brine cheese in Bulgaria, we do not compromise on any of the production steps. We produce according to the authentic traditional methods and insist on the highest possible quality.



### **Yellow Cheese**



Yellow Cheese Cow milk recipe (For Baking)



Yellow Cheese Cow milk recipe (From the Rhodope Mountains)

Let us introduce you to Authentic Bulgarian yellow cheese Lacrima. It's aged for at least 45 days - the time it takes to develop its delicate texture and irresistible milky-buttery taste.





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Yellow Cheese BNS Cow milk recipe (Bulgarian National Standard)



Yellow Cheese Sheep milk recipe



### **Cream Cheese**



Did you know? The expiration date of natural cream cheese without preservatives is only 20 days from the date of manufacture? Such an expiration date is not enough to sell the product in retail chains. To extend the expiry date, other manufacturers resort to chemicals and artificial preservatives in the production of cream cheese. You will recognize Lacrima cream cheese by the taste and the visibly discernible grainy structure, which differs from the homogenous structure of the cream cheese made with non-natural, chemical ingredients.



STANDARD





High-quality, natural butter is made exclusively from whole milk. Did you know that unethical manufacturers use non-milk fats or whey to make butter to lower their production costs?

At Lacrima we present to you the authentic Bulgarian butter Lacrima with a natural milky-buttery taste, made from 100% whole milk. Butter made from cow's milk produced from 100% fresh whole milk with a guaranteed fat content of 82% and a water content of 16%, according to Bulgarian National Standards (BNS).



### **Cooking Sauce**

COOKING SAUCE







Unite: 200ml / 500ml / 1L

With non hydrogenated vegetable fat

## **Whipping Cream**



Unite: 200ml / 500ml / 1L

Once whipped the product is freeze and thaw stable

UHT

FOR WHIPPING

## JORDAN

## HISTORY

Jordan is an Arab kingdom in Western Asia, on the East Bank of the Jordan River. The full official name of the country is Hashemite Kingdom of Jordan.

Jordan's capital Amman is one of the oldest settlements in the history of human civilization.

In addition to its rich culture and history, Jordan is also home to a number of beautiful and unique natural phenomena. Due to its enormous importance to human civilization, Jordan has a wealth of historical and cultural attractions to offer. It is also home to beautiful natural landscapes. There are five official UNESCO World Heritage Sites in Jordan.



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Petra is home to roughly 800 tombs, hence known as the "Royal Tombs", with the most renowned being The Treasury.

The Treasury was originally built as a mausoleum and crypt, and is estimated to be over 2,000 years old.

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Lacrima Plant is located in Zarqa Free Zone Area, In Jordan, the processing capacity of dairy factories is over 564 650 tons per day. About 95% of produced milk is delivered to dairy factories of which 52% is delivered to the Dairy Breeders Association located in the Zarqa region in the eastern part of the country. And about 92.7% of delivered milk comes from dairy cows, while the rest comes from sheep and goats. Today Lacrima is a modern producer with clear priorities and competitive advantages. With the new Lacrima factory in Jordan, we offer a wide range of high-quality dairy products.







## Spreadable Processed CREAM CHEESE



Lacrima Spreadable Processed Cream Cheese is a soft cheese with a smooth consistency. It is made using the **Ultra High Temperature** (UHT) TECHNOLOGY process. It has a milk flavor and is a popular spread for bread, crackers and bagels.

It can be prepared in two different recipes: **Vegetable oil** or **butter**.

#### NUTRITION FACTS PER 100GM

288.5 kcal
41%
12.6%
0.5%
14.5%
0.37%
0.0%
0.62%
0.0%















Plastic Cups



Plastic Cups 80g / 140g

## Spreadable Processed CHEDDAR CHEESE



Lacrima Spreadable Processed Cheddar Cheese is made using the **Ultra High Temperature** (UHT) TECHNOLOGY process, resulting in a high concentration of essential nutrients, including high-quality protein and calcium.

It can be prepared in two different recipes: **Vegetable oil** or **butter**.

NUTRIT	ION FA	CTS PER	100GM

Calories	288.5 kcal
<b>Total Fat</b> 26.68 g	41%
Saturated Fat 20 9	12.6%
Sodium 4.29 mg	0.5%
Protein 7.23 g	14.5%
Cholesterol 1.1 mg	0.37%
Dietary Fiber 09	0.0%
Total Carbohydrates 4.87 g	0.62%
Trans Fat 0.0 g	0.0%







FREE



Glass Jars 140g / 240g / 500g / 910g







80g / 140g

## Spreadable Processed Cream Cheese



### Garlic and Herbs

NUTRITION FACTS PER 100GM		
Calories	288.5 kcal	
<b>Total Fat</b> 26.68 g	41%	
Saturated Fat 20 g	12.6%	
Sodium 4.29 mg	0.5%	
Protein 7.23 g	14.5%	
Cholesterol 1.1 mg	0.37%	
Dietary Fiber 0g	0.0%	
Total Carbohydrates 4.87 g	0.62%	
Trans Fat 0.0 g	0.0%	

Net Weight: 140g / 240g / 500g / 910g



Thyme and Olive



DELICIOUSLY AND EASY TO SPREAD







#### Unite: 56g / 113g / 200g / 340g Pack: Can

NUTRITION FACTS PER 100GM		
Calories	311.21 kcal	
<b>Total Fat</b> 19.41 g	29.86%	
Saturated Fat 20 g	30%	
<b>Sodium</b> 25.29 mg	1.1%	
<b>Protein</b> 13.85 g	27.7%	
Cholesterol 38.67 mg	12.89%	
Dietary Fiber 1.79 g	7.16%	
Total Carbohydrates 20.3 g	6.77%	



Unite: 100g / 200g / 450g / 850g / 1400g Pack: Carton



### **Cream** & Flavoured Cream



NUTRITION	FACTS PER 100GM
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Calories	219.8 kcal
<b>Total Fat</b> 17.66 g	27.17%
Saturated Fat 20 g	30%
Trans Fat 0g	0.0%
Protein 3.04 g	6.08%
Cholesterol 4.4 mg	1.47%
Dietary Fiber 0.0 g	0.0%
Total Carbohydrates 12.179	4.06%

Net Weight: 90g / 150g / 170g



### Flavoured Cream with Honey, Strawberry, Banana







#### NUTRITION FACTS PER 100GM

Calories	219.8 kcal
<b>Total Fat</b> 17.66 g	27.17%
Saturated Fat 20 g	30%
Trans Fat 0g	0.0%
Protein 3.04 g	6.08%
Cholesterol 4.4 mg	1.47%
Dietary Fiber 0.0 g	0.0%
Total Carbohydrates 12.179	4.06%

Net Weight: 90g / 150g / 170g



### Flavoured Topping Cream with Honey, Strawberry, Banana



### Sweetened Condensed Milk



Skimmed Milk with Vegetable Oil



NUTRITION	FACTS	PFR	100GM

Colories 1680 KJ	402 kcal
Total Fat	8.9 g
Saturated Fat	4.6 9
Trans Fat	0.13 g
Protein	7.2 g
Calcium	0.26 g
Salt	0.21 g
Total Carbohydrates	72.0 g
Net Weight: 90g / 390g	







### **Evaporated Milk**

NUTRITION FACTS PER 100GM	
Calories	135 kcal
Total Fat 7.8 g	11.1%
Saturated Fat 3.9 g	19.5%
Trans Fat 0g	0.0%
Sodium 100 mg	6.3%
Protein 6.2 g	12.4%
Cholesterol 5.0 mg	1.7%
Dietary Fiber 0.0 g	0.0%
Total Carbohydrates 9.7 g	3.7%
<b>T. Sugars</b> (Incl. Milk sugar) 9.7 g	10.8%

Net Weight: 56g / 170g / 390g



Skimmed Milk with Vegetable Oil





### **Chedder Sauce**















Unite: 400g / 800g Original

Unite: 56g / 200g Dip It



Unite: 400g / 800g Jalapeno



## WHY CHOOSE OUR PRODUCTS?

Lacrima is one of the oldest and most experienced producers of dairy products in Bulgaria. We pride ourselves on using only the highest quality, fresh and natural ingredients in our state-of-the-art production facility.

Bulgarian white brine cheese and yellow cheese (Kashkaval) can be produced in different ways, which affects the final price. We care deeply about our consumers and therefore reject any practices that lower the price but ultimately affect the quality of our products.

We pride ourselves on the high quality and consistent taste of our products, which are 100% natural in origin and have a great taste.

Lacrima only produces to the highest international food safety standards. This guarantees that all the healthy properties are constantly present in our products.

## CERTIFICATES

Lacrima is fully compliant with international quality standards.





## EXPORT

Lacrima is a licenced exporter of Bulgarian white brine cheese and yellow cheese. Outside Bulgaria, our products are also very well received by consumers in Europe, Russia and Middle East. With our new factory in Jordan, we have expanded our product range.

We can supply our products in bulk and branded consumer packaging, both in our standard formats and in formats specifically produced to suit our client's needs.

## WHO WE SPONSOR

We're proud to work with communities across Bulgaria to support their events and activities.











### For export, please contact us at:

### LACRIMA BULGARIA

Lodis Invest EOOD, Bulgaria, Pazardzhik 4400, 29 Tsaritsa Yoanna Str. Mob.: +359 878 288 678 / Tel.: +359 2 906 0400 / sales@lacrima.bg

### LACRIMA JORDAN

P.O.Box: 99, Post Code: 13134 5th industrial Sector, Zarqa Free Zone Area, Jordan Mob.: +962 777 250 156 / Tel.: +962 5 382 4671 / info@lacrima.bg

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www.lacrima.bg

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