

Company profile division Filling- and Portioning systems

Handtmann Maschinenfabrik is part of the widely diversified Handtmann Group of Companies and the Filling and Portioning Systems division. Worldwide sales and distribution are currently conducted through sales and service companies in the core markets as well as 60 commercial agents. The mechanical engineering firm from Biberach in the Upper Swabia region of Baden-Württemberg, Germany is the world's leading provider of solutions for the portioning, dosing, forming and co-extruding of foodstuff. The portfolio is complemented by process technology in the area of cutting, linking, mixing and fine grinding from Inotec GmbH, based in Reutlingen, Germany, which was added to the Handtmann Group of Companies in 2020. The customer base of the two manufacturers includes both small-scale producers and start-ups as well as medium-sized companies and industrial enterprises from all over the world. Handtmann is specialised in modular system solutions for the production of sausage and meat products, baked goods, fish products, dairy and delicatessen goods, vegetarian and convenience foods or pet food. These systems are applicable for small and medium-sized productions as well as for fully automated industrial operations. Their most important functions are filling, portioning, separating, depositing and forming. On top automating, product handling and 4.0 digital solutions are part of the product range. Key factor of all Handtmann solutions is the outstanding portioning accuracy. Handtmann's presence in over 100 countries all over the world is maintained through own branches or through agencies. At Handtmann the customer is always the focus of all activities. For that, the Handtmann Forum, a modern customer and technology centre serves as a communication platform. In its role as a sales and communication platform, it is primarily designed to facilitate dialogue with the customer and for demonstrations, product development and presenting individual projects, seminars and specialist conferences. Besides that Handtmann invests in services, e.g. application consultancy, servicing, documentation and financial services as well as currently in a new and most modern logistics centre.



Handtmann Maschinenfabrik with technology center



CEO FuP Harald Suchanka

Handtmann Customized Solutions

When standardised solutions reach their limits, it is time to find customised approaches. Handtmann system solutions are technically sophisticated, have been tried and tested for years and are flexible in their application. However, some customer requirements ask for customised solutions. In keeping with the Handtmann motto "My idea. My solution" Handtmann will be focusing even more on specific customer requirements with the well-known Handtmann quality. From now on the company will be able to address individual needs and special requirements with even more flexibility with the new **HANDTMANN CUSTOMIZED SOLUTIONS (HCS)**. A team of internationally experienced technical experts works exclusively for Handtmann Customized Solutions at the Biberach and the Netherlands Amersfoort sites, developing any customized solution needed for individual production process – from product preparation all the way through to packaging. The customized solutions, of course, take as their basis the proven Handtmann series production machines, which can be extended and modified in a variety of ways to meet specific customer demands. Both minor modifications to series production machines and the design of individual production lines can be realised. The international Handtmann sales network ensures the proven competent service also for Handtmann Customized Solutions. *"Production processes are as individual as today's eating habits. With the new Handtmann Customized Solutions (HCS), we will be able to provide customized solutions in proven Handtmann quality for individual customer requirements," says Harald Suchanka (CEO of Handtmann Division Filling & Portioning).*



Handtmann Customized Solutions

New technology developments featuring sustainability

Nutrition is becoming more diverse and the food industry is offering new concepts that focus primarily on the aspect of sustainability. This also includes the trend to replace animal proteins with plant-based proteins. As a family-run company with a firmly established set of values for sustainable and future-oriented activities, Handtmann has been committed to alternative concepts in food processing for two decades. Thus, as early as 2005, the Biberach-based company revolutionised the production of sausage-shaped products with the development of the ConPro technology by replacing sausage casings of animal origin with a purely vegetable alginate casing. Today, the Upper Swabian company offers state-of-the-art system technology for filling, portioning, dosing, forming and co-extruding vegan and vegetarian products as well as meat-alternative products. Products based on soy or pea protein, vegetables or cassava are, for example, burger patties, nuggets, balls, bacon and mince portions, but also sausage products such as rice-based mushroom sausage. Additionally, the Handtmann Customer Forum provides interested parties with a platform for manufacturing and testing new products on state-of-the-art technology, supported by globally active and experienced experts. However, Handtmann's commitment is even broader: as a member of BALPro.



Meat alternatives produced on Handtmann technology

- (1) *BALPro is an association of experts from the fields of nutritional sciences, process engineering, product development and sustainability assessment, the Biberach-based company acts with the aim of looking at alternative protein sources and corresponding technologies objectively and without any idealisation of individual nutritional behaviour.*

About Handtmann Filling and Portioning Systems (F&P)

The Handtmann F&P division belongs to the owner-managed Handtmann Group of Companies based in Biberach in southern Germany. This division constitutes a leading manufacturer of process technology for food processing and offers modular, integrative line solutions from product preparation all the way through to the packaging solution. The range of products is flanked by process-supporting digital solutions developed in-house. At the same time, investments are being made in sustainable food innovation concepts, which also includes the state-of-the-art technology and customer centres at the company headquarters. The Handtmann Group employs around 4,100 people worldwide, of which 1,400 in the F&P division. The company is represented in over 100 countries around the world with numerous subsidiaries and sales and service partners and also operates a comprehensive network of strategic partnerships. www.handtmann.com/food

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